

Saint Paul Yacht Club
 Board Meeting Minutes
 March 23, 2020
 St. Paul Yacht Club Clubhouse

Board Members Present										
Commodore	Vice Cmdre	Secretary	Treasurer	Board	Board	Board	Board	Board	Board	Past Cmdre
Steve Nelson	Greg Jorgensen	Bill Tschohl	Jeff Tentinger	Peter Kramer	Brett Cummins	Kevin Goodspeed	Mike Patten	Bill Gibbs	Annie Stone	Dennis Sando
X	x	X	X		X			X	X	
3/23/2020 Minutes Approval										
Approve	Approve	Approve	Approve		Approve			Approve	Approve	

Call to Order: 6:30 p.m.; Pledge of Allegiance

Guests: Danny Delude,

Determination of Quorum:

yes, there is a quorum.

Open Forum:

No attendees due to COVID-19 and guidance to avoid meetings where possible from the state.

Agenda items:

- A/R
- Utility billing
- Trailer repair
- Scaffold planks for gate G and the Miller gate
- New gas pump
- Launch rules - insurance and past due invoices
- Clubhouse improvements
- Slip reassignments
- Gas meters
- WiFi

Office report:

5 new boaters with interest, 1 is a live-aboard. A group is looking to relocate to SPYC and that is exciting. 1 is definitely coming, signed up. Another is coming up from OK for the summer and starting the loop at the end of the season.

Our Xcel bill has 12 line items that we are billed for. Danny is working with xcel to identify what each of these are.

Noted: Paperwork from Xcel, issues about "Nagasaki", some meters are removed, but we are being billed for them. "Nagasaki" doesn't look to be part of SPYC use, but may be part of the south side of lake Como, but we are getting billed for it. (Goes back to 1985) 25 years x \$800 /month x 12 months = \$240,000. This could also be correct and is ours as the old LH road was Nagasaki. If nothing else it does indicate that we should really review some more efficient lighting, etc.

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If it turns out the bill was not ours, we will need to determine what recourse do we have to get our money back.

Office, Danny, Greg, Pat and others have been setting up efficiencies to conserve cash.

- 1) Removed printer as we didn't need the large volume printer for our current needs. It was useful even a couple years ago, but we've slimmed out many of the printings so we don't have that volume need. Saving a few hundred in lease costs.
- 2) Changed companies for oxyacetylene to save \$3-400 per year.
- 3) Yard is full staff again. They have plenty of projects on hand. Installed a new platform on the clubhouse for a separate cooking area so people don't have to dodge the cooks/ event area of our clubhouse.
- 4) All the equipment is getting ready and most all is good to go. The flatbed trailer needs 3-4 new tires.
- 5) New planks for G gate will be purchased as soon as the flatbed trailer is fixed. 24" wide x 24' long. This is a resolution we had discussed after our last flood event and getting it now is even a little late per last year's plan. Considering purchasing a second one for gate E as well. (currently 11% discount until 3/28 at Menards) \$750 x2, less 11%
 - a. Motion to buy two aluminum 24" by 24' planks at costs as described, \$750 per plank, plus tax, etc.
 - i. Motion unanimous.
- 6) Do we continue to purchase anti-freeze, bottom paint and requested items? Yes, continue with Props, but not with batteries, anti-freeze, bottom paint.
- 7) Winter bills, summer bills. One specific case and just a general question as well. Some people aren't going to have their boat launched this year. Some others may also be storing boats this year. Question posed as to how some should be managed.
- 8) Some people are getting setup with ACH – automatic monthly payments and two are setting that up this week.
- 9) Working on a list of outstanding projects and prioritizing them so they are worked on the most efficiently and planned over the year. One example is the gas meters. We purchased a number of new meters and have them available to install for live-aboards. We will look to install them where the liveaboards need them or existing meters need to be replaced. There is also pump-out plumbing work to be finished.
- 10) Dan asked the board for specific direction about members with an outstanding balance in regards to launching their boats. After much discussion we instructed Dan to keep it simple, follow the standing rules and by-laws and prior board direction to not launch boats that aren't current and don't have payment plan setup via ACH

Jeff:

Finance committee, met last week

A/R:

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Winter Storage: invoiced \$146k, collected \$84k leaving us 42% behind on A/R for bills due 10/15. Emails, paper invoices and calls to those significantly behind.

Summer invoices: invoiced \$306k, collected \$147k so about half paid.

Bills that are older than 12 mos. Need to be addressed as well. We'll see where we are at with some later this spring as boats are launched, etc.

Statements were sent out last week and encouraged some payments. Finance would like to use the ability to create invoices regularly that are sent via paper and email to any members not current.

Accounts receivable: this is getting past the level where we should be allowing our accounts receivable to be.

Need to be current or setup a payment plan via ACH

Utility bills: some utility bills are months behind on getting sent out and will be sent out soon.

A new gas pump is on its way and should be installed before spring launches occur.

Motion: In recognition of hours and effort Pat Boulay has provided to support the marina in our transition we will provide him a credit for their 2020 summer slip fees.

Discussion: lookup current balance.

Motion: In recognition of hours and effort Pat Boulay has provided to support the marina in our transition ,we will provide him a credit for the Boulay's 2020 summer slip fees.

Motion, Jeff Second Brett passed unanimously.

Meeting was adjourned at 8:15pm.

Attest: Bill Tschohl