



St. Paul Yacht Club

St Paul Yacht Club
Board Of Directors Meeting
Tuesday July 17 6:30pm ~ 8pm

Approved by: Andy Ristrom , Diane Scovill , Nathan Schumann , Bill Tschohl , Tom Surprenant ,

Board Members: Bill Tschohl, Brett Cummings (remote), Tom Suprenant, Andy Ristrom, Barb Haake, Troy Janisch, Diane Scovill, Colleen Velo and Nathan Schumann

Absent: Lynn Alder, Greg Jorgensen

Staff: Kristina Cummings

Attendees: Carol Janisch, Andrea Johnson, MJ Babcock, Stephanie Stoessel, Tom & Diana Tapelt, Lee Philesticker, Bonnie-Jean MacKay, Jim Camery

Agenda

1. **Call to Order** 6:35
2. **Pledge of Allegiance**
3. **Approval of Agenda**
4. **Approval of Consent Items**
 - a. Clubhouse Report
 - b. Social Committee Report
5. **Open Comments from the Floor**
6. **Flag Officer Reports**
 - a. Commodore - Bill Tschohl (included)
Sheriff sale was completed. 3 boats to be removed, 3 boats to be crushed, 3 to remain with new owners
 - b. Vice-Commodore - Nathan Schumann
Sunday funday outing was successful. No report.
 - c. Treasurer - Lynn Adler (Financials provided) No report.
 - d. Secretary - Troy Janisch (No report)
7. **Office Manager Report - Kristina Cummings**

SPYC Board Clarification Requested: Board needs to clarify the ability to live on boats in the yard. Presently, it is ok for MJ to live in the yard. Her boat may need to be moved to ensure electrical safety. If moved, no cost will be charged to MJ.
8. **Committee Reports**
 - a. Clubhouse (included)
 - b. Finance
 - c. Marketing No report
 - d. Membership No report



St. Paul Yacht Club

Y	Y	Y	N	Y	N	Y	Y	N
---	---	---	---	---	---	---	---	---

b. Lower Harbor Dredging

Lower harbor dredging is complete. Layout is dependent on the ability to restore fingers on Miller dock. Ability to do so is being confirmed by staff.

10. New Business

a. Restoration of Commodore Lucy Statue

Background: Marla Gamble, an area artist that has created many of the peanuts on parade statues as well as other statues, been commissioned nationwide for other statues of this same type, is familiar with the resins and epoxies used and knows the structural needs of these unique pieces of St. Paul history will be hired to do the refurbishment.

Motion: SPYC will provide \$1,000 to refurbish the peanuts on parade Commodore Lucy statue at the top of Gate A.

Made: Bill Tschohl

Seconded by: Nathan

Status: Passed Unanimously

11. Adjournment into Closed Session

Adjourned to closed session

a. Grievance Committee Finding

Reconvened into an open session.

12. Adjournment

Motion: Adjourn

Made: Andy Ristrom

Seconded by: Nate Schumann

Status: Passed Unanimously

Commodore's report 7/17/2023

Just a little while longer, we'll be there soon

This Spring was an unusual trifecta of challenges. Waiting to see what the weather would do, when the Corps of Engineers (COE) would be dredging and what flooding impacts would be.

Everything subsequently had a slower start than we would have hoped for. The cool weather shifted quickly to warmth that melted all the snowpack in a matter of a couple short weeks. That quick melt did bring two river flood crests, one of which was mildly disruptive to launching with its peak at 18' 5". The other disruption it caused was delaying the COE to shift out the anticipated start of dredging from May 21 to late June. We had already asked members to move their boats out of the Lower Harbor to other locations and did that prior to learning the COE would not be arriving on May 21st. That in turn jammed up the harbor and storage spaces with boats in slips they don't belong in.

It has felt like a long road trip with a lot of anticipation riding on getting to our destination. Currently, the weather is beautiful, the COE has finished dredging, and we have the crew hitting the upper harbor mouth so we can get boats in and out.

As soon as the crew finishes the harbor mouth dredging they'll be pivoting to reassemble the lower harbor docks. So in just a little while, relatively speaking, we'll be there and get everyone back to their regular slips.

I'm looking forward to that and appreciate all of the patience and understanding the club has exhibited. It's unfathomable to me how we could ever be where we are without our members!

Our social committee has had some great events, which has greatly helped keep us together through the mucky, lucky challenges of dredging and weather. I hope to see all of you at any or all of our future events.

Your Commodore,

Bill Tschohl

SPYC 2023 Board contact information:

You can email the entire board at this single address: board@stpaulyachtclub.org

Clubhouse Report - July 17, 2023

We purchased a new vacuum as requested by Tom.

We have a Solo stove (smokeless fire pit) that was donated to the club. We will be looking for a spot potentially on the dock for the stove. The stove is designed to be able to be placed on wooden decks. The current plan is to purchase some pavers for a bit of extra buffer under and around the stove. Should be a nice addition to the clubhouse for evenings and when the weather gets a bit colder.

Nathan Schumann
Vice Commodore

St. Paul Yacht Club

Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
40000 REVENUE	525.00		525.00	
40100 DUES INCOME	2,670.00	14,400.00	-11,730.00	18.54 %
40150 CLUB HOUSE FUND	18,652.50	19,440.00	-787.50	95.95 %
40200 SUMMER DOCKAGE MAIN	280,808.32	324,886.00	-44,077.68	86.43 %
40201 ICE SALES	5.00		5.00	
40220 SUMMER STORAGE	37,239.02	23,800.00	13,439.02	156.47 %
40250 DISCOUNTS GIVEN	-11,500.00	-15,000.00	3,500.00	76.67 %
40300 WINTER STORAGE	2,046.00	166,036.00	-163,990.00	1.23 %
40325 LIFT INCOME		45,260.00	-45,260.00	
40337 HARBOR MAINTENANCE	37,203.49	39,039.00	-1,835.51	95.30 %
40350 METERED UTILITIES(GAS/ELEC/WATER)	60,979.17	25,000.00	35,979.17	243.92 %
40500 GASOLINE INCOME	14,826.41	67,500.00	-52,673.59	21.97 %
40550 TRANSIENT	2,035.00	1,000.00	1,035.00	203.50 %
40700 SHIP STORE SALES	1,052.44	3,000.00	-1,947.56	35.08 %
40800 SERVICES	5,267.44		5,267.44	
42000 SAFETY FEES	9,600.00		9,600.00	
42500 YARD INCOME	3,325.00	2,500.00	825.00	133.00 %
CLUB HOUSE FUND EXPENSE	-2,596.62		-2,596.62	
SOCIAL FUND	16,100.01		16,100.01	
SOCIAL FUND EXPENSE	-14,801.98		-14,801.98	
Total 40000 REVENUE	463,436.20	716,861.00	-253,424.80	64.65 %
40750 Markup	699.85		699.85	
Sales of Product Income-1	30.00		30.00	
Unapplied Cash Payment Income		0.00	0.00	
Total Income	\$464,166.05	\$716,861.00	\$ -252,694.95	64.75 %
Cost of Goods Sold				
50000 COST OF GOODS SOLD	141.09	2,700.00	-2,558.91	5.23 %
50100 COS- GAS		52,500.00	-52,500.00	
50300 COS-SHIP STORE	2,823.28		2,823.28	
50400 COS-SALES TAX		240.00	-240.00	
Total Cost of Goods Sold	\$2,964.37	\$55,440.00	\$ -52,475.63	5.35 %
GROSS PROFIT	\$461,201.68	\$661,421.00	\$ -200,219.32	69.73 %
Expenses				
60000 MEMBERSHIP & FUNDRAISING	51.96		51.96	
60100 ADVERTISING & PROMOTIONS	1,552.28	7,500.00	-5,947.72	20.70 %
60600 SOCIAL FUND EXPENSES	455.98	0.00	455.98	
60700 SOCIAL GIFTS	203.45		203.45	
60800 CLUB HOUSE		6,000.00	-6,000.00	
61000 BANK FEES/SERVICE CHARGES	5,928.36	7,500.00	-1,571.64	79.04 %
61100 OFFICE SUPPLIES & EQUIPMENT	2,485.51	5,000.00	-2,514.49	49.71 %
61150 OFFICE SOFTWARE	2,307.44	1,800.00	507.44	128.19 %
61170 OFFICE/GENERAL ADMINISTRATIVE	347.47	500.00	-152.53	69.49 %

St. Paul Yacht Club

Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
62000 MILEAGE -EMPLOYEES		750.00	-750.00	
63000 PAYROLL ADMINISTRATION	556.80	3,000.00	-2,443.20	18.56 %
63500 PROFESSIONAL FEES	3,775.00	7,500.00	-3,725.00	50.33 %
CONSULTING	4,489.88		4,489.88	
Total 63500 PROFESSIONAL FEES	8,264.88	7,500.00	764.88	110.20 %
63600 TRAINING	1,511.90	7,000.00	-5,488.10	21.60 %
64000 HARBOR RENT		59,490.00	-59,490.00	
65000 REPAIRS & MAINTENANCE	9,365.57	50,000.00	-40,634.43	18.73 %
65150 SECURITY	346.16		346.16	
FLOOD EXPENSE	594.72		594.72	
Total 65000 REPAIRS & MAINTENANCE	10,306.45	50,000.00	-39,693.55	20.61 %
65400 SHOP SUPPLIES	-2,509.81	10,000.00	-12,509.81	-25.10 %
65500 DREDGE & MODIFICATIONS	9,271.51	55,000.00	-45,728.49	16.86 %
66001 WINTER/WINTERIZING	79.20	2,000.00	-1,920.80	3.96 %
66100 SAFETY EQUIPMENT	76.39	2,000.00	-1,923.61	3.82 %
66200 PERMITS, LICENSES	147.60	1,500.00	-1,352.40	9.84 %
67000 WAGES & BENEFITS		230,302.00	-230,302.00	
67100 GROSS WAGES	54,225.43		54,225.43	
67200 PAYROLL TAXES	-44,692.46		-44,692.46	
WORKMAN'S COMP	2,460.00		2,460.00	
Total 67000 WAGES & BENEFITS	11,992.97	230,302.00	-218,309.03	5.21 %
68000 INTEREST EXPENSE	1,967.35	9,000.00	-7,032.65	21.86 %
68500 LIABILITY INSURANCE	3,147.00	18,000.00	-14,853.00	17.48 %
69000 UTILITIES	35,136.42	25,000.00	10,136.42	140.55 %
70000 OPERATING				
70435 SMALL TOOLS		5,000.00	-5,000.00	
Total 70000 OPERATING		5,000.00	-5,000.00	
70075 BAD DEBTS	2,760.56	15,000.00	-12,239.44	18.40 %
Total Expenses	\$96,041.67	\$528,842.00	\$ -432,800.33	18.16 %
NET OPERATING INCOME	\$365,160.01	\$132,579.00	\$232,581.01	275.43 %
Other Income				
90100 INTEREST INCOME	52.80		52.80	
90200 OTHER INCOME	1,275.00		1,275.00	
Total Other Income	\$1,327.80	\$0.00	\$1,327.80	0.00%
Other Expenses				
70100 DEPRECIATION EXPENSE	47,978.51	90,600.00	-42,621.49	52.96 %
90400 OTHER EXPENSES	1,180.50		1,180.50	
Total Other Expenses	\$49,159.01	\$90,600.00	\$ -41,440.99	54.26 %
NET OTHER INCOME	\$ -47,831.21	\$ -90,600.00	\$42,768.79	52.79 %
NET INCOME	\$317,328.80	\$41,979.00	\$275,349.80	755.92 %

Marina Manager Report: Kristina Cummings

Financial

\$143,603.93 in open invoices with QuickBooks

Checking Account - \$439,376.46

Mud Cat Loan - \$181,102.14

Bad Debt from before the sheriff sale - \$40,409.52

Sherriff Sale bad debt – \$52,160.42

Completed

Harbor Mouth

Accounts Receivable

- 15 people with payment plans

In Process

Replacing the lower harbor docks – next 3 weeks

Grant for Recycling

Clarification

There have been many discussions about people living on boats in the yard. I am not finding it in the rules, know it was decided, how would you like me to proceed?

July 2023, Social Committee Update

The Social Committee has been a collective of creative and enthusiastic workers. Roughly, 12 Game Nights, 2 TGIF, plus, 7 larger events, completed. With approximately 15, events left to complete through February. Participation has been on target, as well as budget, with projected levels.

The committee met to review our work to this point. We have been aiming to try new food items/preparation, new activities, and increase awareness and inclusion of the social offerings. Without objective data, we believe we have been fulfilling these objectives. It would be helpful to drive more people to the feedback link for more objective data.

The Holiday Gathering will be held at DeGidio's, Saturday, January 6, 2024. The Hampton Inn will have a block of rooms with a tremendous rate, set aside for us. We are currently working to provide a shuttle service for the evening to/from the hotel and the restaurant.

The review also included a revision for the timing of the dredge work and the Luau date. It was decided to move the Luau to Saturday, August 26, tentatively - so this event can be a celebration of the reopening of the lower harbor. All dependent on the progress to rebuild the slips and services in the lower harbor.

The Chickenfeed was moved to replace the Luau's former date, Saturday, July 22. Details to follow.

Game Nights have been reduced to once a month.

Of note:

Return to the Winter Carnival is alive and well. We will be setting up a group specifically for this purpose.

A big thank you to the people that cleaned up and made the fire pit workable again. Mike Gude and others!!!!

All feedback is welcomed and considered, Diane