

Saint Paul Yacht Club
 Board Meeting Minutes
 September 23, 2019
 St. Paul Yacht Club Clubhouse

Board Members Present										
Commodore	Vice Cmdre	Secretary	Treasurer	Board	Board	Board	Board	Board	Board	Past Cmdre
Steve Nelson	Greg Jorgensen	Bill Tschohl	Ralph DeLong	Lynn Adler	Brett Cummings	Bruce Johnson	Mike Patten	Stephanie Stoessel	Annie Stone	Dennis Sando
X	X	X	X	X	X	X		X	X	X

Call to Order: 6:3x p.m.; Pledge of Allegiance

Guests:

Barb Haake, Truman Howell, Jim Daly, MJ Babcock, Mary Rossi, Mark Mosby

Determination of Quorum:

Yes, there is a quorum.

Open Forum:

xxx

Minute Approval:

8/26/2019 minutes were approved and sent to the board.
 Minutes were distributed on the SPYC website after approval.

The board meeting minutes will be posted to the website here:

<https://www.stpaulyachtclub.org/members> The new board has made it a priority to approve and post the minutes in as timely a fashion as practical.

Electronic Voting Results:

Minute approval for 9/23/2019.
 Steve Nelson- approve, Bruce Johnson- approve, Bill Tschohl- approve, Annie Stone- approve, Greg Jorgensen- approve, Stephanie Stoessel – approve, Brett Cummings – approve, Lynn Adler – approve, Denny Sando- approve, Ralph DeLong- approve, Mike Patten – no response
 10 approve, 0 nay, 1 no responses. Minutes are approved.

Meeting Minutes approval process

The Board has 48 hours to review, comment and vote electronically. Votes will be tallied by the secretary at the end of the 2nd day after draft minutes are sent. (So, this Monday's meeting minutes were sent this Monday evening. Any corrections and any votes should be received by the secretary before end of day Wednesday. Vote tally would be added and included in the Electronic voting section of that month's meeting minutes if approved. If not approved or if fewer than six votes are received, the minutes would be reviewed, commented, corrected and voted on at the next scheduled board meeting. (There would not be two electronic/email votes.))

Reminder:

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Board agreement on early committee reports:

Committee chairs should setup a pattern where committee reports are summarized and submitted to the board at least the day before the board meeting. (Submissions shouldn't be deemed an early opportunity to discuss or vote on requests, but get materials in front of us so we can spend time on actions at the board meeting rather than summary reports.) It would be good to have an idea what is going on and planned for discussion before the meeting. It will also help us keep track of what we do want on the agenda.

Treasurer's Report– Ralph DeLong

Because of Roger's retirement, the normal numbers for the treasurer's report have not been available since June. Based on revenue and expense numbers provided by Greg Jorgensen the following can be reported:

As of September 23rd, total income is \$443,806. This is \$175,028 below the budgeted amount for 2019. Other than Winter Storage dollars, which will not make up the difference, very little additional income is expected. Expenses are running at \$197,063. This is \$155,856 below the budgeted amount. This difference is expected to decrease because of fixed costs of running the Club. Based on these numbers, our net is running at least \$20,000 behind what is expected.

Cash on hand is \$53,701. This is down significantly from the June amount of \$101,117.

On the plus side, Accounts Receivable is \$54,345. This is still high; however, it is down about \$20,000 from June. The long term debt is \$134,430, and it will be paid off in less than three years. We have no short term debt.

Staff Report:

TBD

Committee reports and action items for approval:

Social/Marketing –Chair: Lynn Adler Members: Kristina Cummings, Bobbi Daley, Denise Jorgensen, Andrea Raffaele, Linda Kelley, Annie Stone, Paul, Diane Scoville

Marketing Committee Report

Need to work on new graphics for boat show display.

Social Committee Report

Low attendance at the chicken feed with a pretty good day weather wise. Lots of volunteers really helped make that a success. Even with the low attendance we made \$65 at the chicken feed

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Xmas party will be at the St Paul Hotel Saturday, December 7th. They checked out 3-4 places and found pricing to be pretty reasonable.

We are working developing a better marketing package for the transients that would include maps.

Stephanie, had flyers. One family wanted to come up here to use the showers. Put a map of upper harbor and lower harbor into the flyers – it would be useful.

Wild games on weekend's we have boats on the city dock. This is another group we could give a flyer to so they can know more about us – about the slips we have for transients that have water and electricity.

Sustainable Harbor Committee – Chair: Dave McKusick Members:, Andy Ristrom, Mark Mosby, Charlie Evans

No report this evening.

Operations – Chair: Greg Jorgensen. Members Denny Sando, Pete Johannsen, Andy Ristrom

William Battle has joined us early to help Brian and Dan.

Pump out pipes to the Dahlgren dock are installed, not hooked up yet.

Old Yeller has been repaired. We will be building a tent like shed to house it.

We need to get invoices out quarterly.

We have a bookkeeper starting on Friday.

Both pressure washers are being used and Brian and Denny did a great job cleaning the clubhouse and it's decking this week.

Jim ordered some material to put on the back ramp at the north side of the clubhouse – it will be a metal grate. Make it a little safer. We have had some people slip on that ramp.

Finance Committee – Ralph DeLong Members: Jerry Quaal, Bill Tschohl

Will be meeting soon to plan for next year's budget.

Clubhouse Committee – Bill Tschohl. Members: Richard Felsheim, Paul Glynn, Steve Meredith, Mark Mosby

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We have shifted to cleaning by volunteers. Checklists, supplies, etc. are available by the clubhouse entrance and in the furnace room. Bill will be pushing the sign-up genius invite.

We've reviewed the towel and floor mat service and believe it's a good value for what we get each month for \$133. Quality mats are cost prohibitive to purchase sets as good as those provided by Cintas. We'd likely sink over \$1,000 and don't have any equipment that could clean them well other than vacuuming or shaking them outside.

History - Chair Ruby McKusick. Members Mark Mosby, Charlie Evans, Maria Johnson. Committee report attached as submitted by Ruby. Nice work being done!



History Committee
Minutes August 2019.

By Laws - Chair Mike Patton. He will gather a committee if issues arise requiring the group.

No report this evening.

Gardening – Stephanie Stoessel

We are going to have a garden party October 5th, put the gardens to bed, have coffee donuts and winterize the garden bed. Open to everyone. Halloween party that night.

Old Business:

Discussion on boat show plans and getting ahead of it with new graphics and a marketing plan.

New Business:

Notice – For those in the lower harbor you need to put your post office box number on your mail because if you don't, your mail goes to the office/upper harbor and accumulates there.

Truman: Executor for the Lange estate called and offered some old photos and memorabilia that was part of the estate. The executor will bring them to SPYC for Truman to take a look at and see if we are interested in. Asked Truman to get in touch with Ruby, history committee, as well.

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New numbers for the slips, Jim Daly has an estimate for something similar to what's at TI. We could do something similar across the marina to make slip numbers more visible.

Adjourned: 7:30 p.m.

Next board meeting: October 28, 2019 at 6:30 p.m.

Attest: Bill Tschohl

Garden party on day of Halloween party.